



Clarifications issued on 02/12/2015

Clarifications in relation to the call for quotations for the purchase, supply and installation of weather station systems published on 28th November 2015: Reference Number: PROMED 001-28



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Please find clarifications sent by interested bidders in italics, followed by a response sent by Vitimalta. These clarifications are available on the Vitimalta website www.vitimalta.org and an email was sent to all interested bidders that contacted Vitimalta in relation to this call for quotations via email.

Clarification 1

- 1) *Page 2, General Instructions: about “automatic and remote data transmission”, there is no indication about the kind of transmission to be provided. Is a standard 4-band GPRS a suitable solution?*
- 2) *Can you specify what difference you intend between “soil moisture” and “soil humidity”?*
- 3) *Based on the kind of remote transmission, please confirm that transmission fees are not under bidder’s responsibility (for example SIM cards for data transfer)*
- 4) *Please confirm that civil works/site preparation and similar activities are not under bidder’s responsibility.*
- 5) *Please give the Incoterms (and reference place of storage) for the delivery of the equipment before installations.*
- 6) *About payment terms, please specify if the term “deliverables” include also installations & training or are related only to Goods.*
- 7) *Could you specify the VAT applicable for this Procurement?*
- 8) *Can you specify what is included under the sentence “all taxes but excluding VAT” for Financial Offer?*

Responses by Vitimalta in relation to Clarification 1

Response 1

- 1) Transmission will be done through SIM card. It is important that environmental data is guaranteed to be available remotely and in real time.
- 2) There is no difference. Reference was included for the possibility of sampling the soil water content through Hygrometer (soil humidity) or through other sensors of type 'TDR'.
- 3) Confirmed
- 4) Civil works, site preparation and any other similar activities which may be required for the installation, as well as the actual installation, falls under the bidder's responsibility.
- 5) Equipment must be delivered to Vitimalta, same address where proposal is to be received.
- 6) Deliverables include also installation and training, not just goods.
- 7) Invoiced from an EU country, the VAT rate is 0%.
- 8) "all taxes but excluding VAT" means that the price listed in the box must be the final price inclusive of any taxes that may apply, but excluding VAT (where applicable). This amount must be the final amount and will be the amount the Contracting Authority will pay.

Response 2 in relation to Question 7 and 8

In relation to clarification 1 question 7, please note that invoiced from an EU country, the VAT rate is 0%, in cases where the entity has an eligible VAT number.

In relation to clarification 1 question 8, the question relates to the table below titled Financial Bid Breakdown. Interested bidders are to fill in the three columns; the first one being Price inclusive of all taxes but excluding VAT,

the second column is for the VAT only and the final column is to include the Total inclusive of VAT and therefore the total and final price inclusive of VAT.

Kindly note, that response 2 is the final and correct response in relation to clarification 1 question 7 and 8.

TABLE: FINANCIAL BID BREAKDOWN

Item	Description of Service	Price inclusive of all taxes but excluding VAT	VAT	Total inclusive of VAT
		Amount in Euro (€)	Amount in Euro (€)	Amount in Euro (€)
A	Purchase, Supply and Installation of five (5) weather station systems as outlined in this Call for Quotations Document.			
	GRAND TOTAL			

Clarification 2

Page 2, General Instructions: about “current Pest disease model control” and “Current Insect infestation model control” can you specify the algorithms to be used? For such calculations many algorithms are available, please specify the desired one.

Response by Vitimalta to Clarification 2

It is indifferent, the algorithms will be calibrated on site.

Clarification 3

- 1) Due to short time between the launch of Tender, clarification period and deadline for submission, is it possible to extend deadline of at least one week?
- 2) For disease models calculation, we ask to specify the hectare extension of each field around the automatic weather stations; disease models are related to the area of calculation and this parameter is very important.
- 3) Could you specify how many final users/agronomists/specialists/farmers will use the disease model web portal for retrieving data and work on them? This is related to licenses and calculation of training session.

Response by Vitimalta in relation to Clarification 3

- 1) I regret to inform you that deadline cannot be extended.
- 2) Kindly work on 0.5 of a hectare as an average area.

- 3) The data will be sent to a common centre and then this common centre will distribute the relative data to the farmers.

Clarification 4

about 4) Civil works, site preparation and any other similar activities which may be required for the installation, as well as the actual installation, falls under the bidder's responsibility. Can we consider that the costs of the whole operation is under our responsibility, but your personnel will perform ground excavations and concrete foundation preparation for the pole, basing on our indications and instructions?

Responses by Vitimalta in relation to Clarification 4

Response 1: The Contracting Authority can provide the personnel to do the necessary preparations, like excavation and concrete foundation, as per your indications and instructions. However, all responsibility and costs will be borne by the provider.

Response 2: Further, to the previous email as stated in the Call for Quotations 'the five (5) weather stations must be complete with installation and installation supports.' (page 2). Civil works, site preparation and any other similar activities which may be required for the installation, as well as the actual installation, falls under the bidder's responsibility. *Kindly note, that response 2 is the final and correct response in relation to clarification 4.*